



CASTLE & COOKE

Overview	74
Castle & Cooke Operations	78
Castle & Cooke Management and Locations	79



Castle & Cooke, Inc. is primarily involved in real estate development and ownership, transportation equipment leasing, trucking, brick and building materials manufacturing and other investments.

For more information regarding Castle & Cooke, you may request a copy of the Castle & Cooke brochure.

CASTLE & COOKE

OVERVIEW

Castle & Cooke, founded in Hawaii in 1851, is a privately held company owned by David H. Murdock, who serves as chairman and chief executive officer. Formerly listed on the New York Stock Exchange, Mr. Murdock took the company private in 2000 and merged it with his diverse group of companies and other investments. Castle & Cooke is managed and run separately from Dole Food Company.

Castle & Cooke is primarily involved in real estate development and ownership, transportation equipment leasing, trucking, brick and building materials manufacturing and other investments. The company also owns two of the world's highest-rated resorts and ninety-eight percent of the island of Lana'i in Hawaii, making it the largest privately held island in America.

Preceding page: The Experience at Ko'ele signature hole, Number 17, plays from a 250-foot elevated tee that drops to a wooded gorge below.

Upper right: Porte-cochere entrance of Seven Oaks Country Club, Bakersfield, California.

Lower left: Harbor Court Hotel, rising above Baltimore's Inner Harbor, was instrumental in the rebirth and revitalization of downtown Baltimore.

Lower right: Castaic Brick is known for its innovative products. This rustic cobble brick makes for a wonderful path.



*A glimpse of tranquil Lake Sherwood and Sherwood
Country Club golf course and residences.*



CASTLE & COOKE

While a builder of significant size, the company's major growth can be attributed to the acquisition of publicly traded companies. The Murdock team has acquired many private companies and taken numerous publicly traded companies private, including FCA Industries, Pacific Holding Corporation, International Mining Corporation, Pato Consolidated Mining, Cannon Mills, Continental Group, Flexi-Van Leasing, Castle & Cooke, and Dole Food Company.

Mr. Murdock's growth approach is to acquire undervalued assets, often in ordinary industries, retain knowledgeable management and find creative ways to operate and utilize assets more effectively.

Headquartered in Los Angeles since 1968, Castle & Cooke has continually grown and prospered.

Upper right: Loading a Dole Food Company container on a Flexi-Van chassis.

Lower right: The Golden Bear Club and the Jack Nicklaus Signature Golf Course at Keene's Pointe, Orlando, Florida.



The Manele Bay Hotel, with 249 guest rooms and suites, overlooks spectacular Hulopo'e Bay, Lana'i, Hawaii, with its inviting beach.



CASTLE & COOKE SENIOR MANAGEMENT & REGIONAL LOCATIONS

CASTLE & COOKE, INC.

10900 Wilshire Blvd.
Suite 1600
Los Angeles, CA 90024
(310) 208-3636
www.castlecooke.net

DAVID H. MURDOCK
Owner, Chairman & Chief Executive Officer

EDWARD C. ROOHAN
President & Chief Operating Officer

SCOTT A. GRISWOLD
Executive Vice President of Finance

ROBERTA WIEMAN
*Executive Vice President of
Administration & Corporate Secretary*

JUSTIN MURDOCK
Senior Vice President, Investments

ARNOLD C. SAVRANN, AIA
Senior Vice President, Architecture

MARY J. GARNETT
Vice President & General Counsel

RICHARD S. WOLFF
Vice President & Chief Financial Officer

HANK MILLNER
Vice President & Treasurer

ROSALINDA V. OASAY
Vice President, Taxes

PHILIP M. YOUNG
Vice President, Human Resources

GARY WONG
Corporate Controller

CASTLE & COOKE CALIFORNIA, INC.

10000 Stockdale Highway
Bakersfield, CA 93311
(661) 664-6500

BRUCE FREEMAN
President

WILLIAM SAMPSON
Vice President, Commercial Property

STEPHAN DEBRANCH
Vice President, Land Development

LAURA WHITAKER
Vice President, Accounting & Finance

AL MARTELL
Vice President, Golf Properties

KASSY MILES TOWERY
Director of Lot Sales

PAT HENNEBERRY
Director of Homebuilding

PATTY DYKES
Director of Human Resources

HOPE DILBECK
Director of Advertising & Internet Marketing

SEVEN OAKS COUNTRY CLUB

2000 Grand Lakes Avenue
Bakersfield, CA 93389
(661) 664-6418

DOUG LOBER
Country Club General Manager

KEENE'S POINTE

11101 Chase Road
Windermere, FL 34786
(407) 876-5775

NEAL HARRIS
Vice President

EVANS MULLIGAN
Country Club General Manager

SADDLE CREEK GOLF CLUB

3840 Little John Road
Copperopolis, CA 95228
(209) 785-5600

DAVE HALEY
Vice President

KEN KELLEY
Country Club General Manager

COYOTE CREEK GOLF CLUB

One Coyote Creek Golf Drive
Morgan Hill, CA 95037
(408) 463-1800

ERIC JACOBSEN
General Manager

PUEBLO DEL SOL COUNTRY CLUB

2770 St. Andrews Drive
Sierra Vista, AZ 85650
(520) 803-9913

RICK COFFMAN
Vice President

WILLIAM STEELE
Country Club General Manager

CASTLE & COOKE AVIATION SERVICES, INC.

7415 Hayvenhurst Place
Van Nuys, CA 91406
(818) 988-8385

CRAIG WALKER
Vice President, Operations

STEVE FRIEDMANN
Vice President, Leasing and Development

**CASTLE & COOKE HOMES,
HAWAII, INC.**

100 Kahelu Avenue
2nd Floor
Mililani, HI 96789
(808) 548-4811

HARRY SAUNDERS
President

RICHARD MIRIKITANI
Vice President, General Counsel

JON UCHIYAMA
Senior Vice President, Controller

ALAN ARAKAWA
Senior Vice President, Residential Operations

BOB URQUHART
Vice President, Commercial Operations

BONNIE FREITAS
Vice President, Human Resources

BRUCE BARRETT
Vice President, Sales & Marketing

FLEXI-VAN LEASING, INC.

251 Monroe Avenue
Kenilworth, NJ 07033
(908) 276-8000

GEORGE ELKAS
President

WILLIAM BURNS
Executive Vice President

BERNARD VAUGHAN
Senior Vice President & General Counsel

JEFFREY HECK
Vice President & Chief Financial Officer

MADISON WAREHOUSE CORPORATION

4300 Planned Industrial Drive
St. Louis, MO 63120
(314) 383-4300

ROBERT GOLDWASSER
Chief Executive Officer

JACK LIPIN
President

BRYAN KITLEY
Vice President, Corporate Operations

WILLIAM WILLENBRINK
Controller

VENTURA FARMS

555 W. Potrero Road
Thousand Oaks, CA 91361
(805) 496-0767

JAIME ZAMORA
General Manager, Ranch Division

PACIFIC CLAY PRODUCTS, INC.

14741 Lake Street
Lake Elsinore, CA 92530
(909) 674-2131

DAVID HOLLINGSWORTH
President

G. DALE KLINE
Controller

DEAN JARMUSCH
Southern Sales Manager

DALE ADAMS
Northern Sales Manager

CASTAIC BRICK
32201 Castaic Lake Drive
Castaic, CA 91310
(661) 259-3066

DAVID HOLLINGSWORTH
President

ALVARO PINTO
Sales Manager

DANIEL NAVARRO
Controller

PACIFIC AGGREGATES, INC.

14741 Lake Street
Lake Elsinore, CA 92530
(909) 674-2131

DAVID HOLLINGSWORTH
President

JOHN GUNIA
Vice President, Operations Manager

YANKEE HILL BRICK
3705 S. Coddington Avenue
Lincoln, NE 68522
(402) 477-6663

BOB GROPP
General Manager

DAVID KENDLE
Plant Manager

CHRIS SPECHT
Sales Manager

CASTLE & COOKE RESORTS, LLC

1233 Fraser Avenue
Lana'i City, HI 96763
(808) 565-3000

GERRIT C. CORMANY

President

TIMOTHY HILL

Executive Vice President, Finance

MARC DUNCAN

Vice President, Sales

THE LODGE AT KO'ELE

1 Keomoku Highway
Lana'i City, HI 96763
(808) 565-7300

MARK HELLRUNG

General Manager, Hotel Operations

MANELE BAY HOTEL

1 Manele Bay Road
Lana'i City, HI 96763
(808) 565-7700

PAUL HORNER

Hotel Manager

MARK HELLRUNG

General Manager, Hotel Operations

**CASTLE & COOKE NORTH AMERICAN
COMMERCIAL, INC.**

201 Oak Avenue
Kannapolis, NC 28081
(704) 938-5400

RICK TOPPE

President

LYNNE SCOTT SAFRIT

President, Charlotte Region

LYNN BECKNER

Vice President, Finance

DIANNE MOON

Vice President, Property Manager

KANNAPOLIS COUNTRY CLUB

1196 Fairway Drive
Kannapolis, NC 28081
(704) 932-2525

JEFF AUSTIN

Country Club General Manager

DOLE PLANTATION

64-1550 Kamehameha Highway
Wahiawa, HI 96786
(808) 621-8408

SUSAN HARADA

Director of Operations

MARK TAKEMOTO

Manager, Operations

CASTLE & COOKE MORTGAGE

100 Kahelu Avenue
2nd Floor
Mililani, HI 96789
(808) 548-6630

RUSTY RASMUSSEN

Manager

CASTLE & COOKE REALTY

95-1091 Ainamakua Drive
Mililani, HI 96789
(808) 626-3731

MARK DE CASTRO

Principal Broker

SHERWOOD DEVELOPMENT COMPANY

300 W. Potrero Road
Thousand Oaks, CA 91361
(805) 496-1833

ROBERT PARMELE

Executive Vice President

STEVE BUMBAR

Vice President, Operations

SCOTT WILLIAMS

Vice President, Land Development

JANET WELSH

Vice President & Controller

SAMANTHA WITHERS

Vice President Sales & Marketing

SHERWOOD COUNTRY CLUB

320 W. Stafford Road
Thousand Oaks, CA 91361
(805) 496-3036

ALEX CUILTY

Country Club General Manager

HARBOR COURT HOTEL

550 Light Street
Baltimore, MD 21202
(410) 234-0550

WERNER KUNZ

Vice President & General Manager

JOE DANTONI

Assistant General Manager

SHEILA WIEGANDT

Controller

THE REGENCY CLUB

10900 Wilshire Boulevard
17th Floor
Los Angeles, CA 90024
(310) 208-1443

DORIAN FREEMAN

General Manager

DAVID KARCH

Membership & Marketing Director

Dole Plantation, Maze and Visitor Center, O'ahu, Hawai'i.





Villas at Ko'ele overlooking the Greg Norman designed golf course.

